



## NEWS RELEASE

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### EMC Teams Up With CGI

DES MOINES, Iowa (July 12, 2018)—EMC Insurance Companies today announced a strategic partnership with information technology and business consulting services firm [CGI](#). CGI developed Ratabase, a rating and product configuration solution that helps insurance companies generate real-time policy premium prices.

EMC first engaged CGI in late 2016. Since then, the two companies have designed and begun executing a multistage process to transition EMC's policy premium rating system to Ratabase. "This technology simplifies our rating process, allowing us to introduce new products and enhance existing ones faster and more efficiently," says Mel Appenzeller, EMC vice president – actuarial pricing and product development. "By gradually integrating more business lines into Ratabase, we create new opportunities to offer our clients valuable service."

Flexibility is one of Ratabase's defining features. Users have the flexibility to set system standards for calculating policy premiums. These standards can then be adjusted based on business lines and policyholder type. Ratabase also functions as a tool to assess potential policyholders' risks and determine agent incentives.

"CGI is pleased to partner with EMC on their rating replacement and migration program for personal and commercial lines with Ratabase. As the world's leading insurance rating engine, Ratabase reduces time to market, lowers deployment costs and provides EMC with a single source of pricing across its platforms for the foreseeable future," says Bill Budde, director of insurance solutions at CGI. "We are delighted EMC chose Ratabase and CGI's innovative services team to help support EMC through their digital transformation journey."

### About EMC Insurance Companies

EMC Insurance Companies is among the top 60 insurance organizations in the country based on net written premium, with more than 2,500 employees. Employers Mutual Casualty Company (EMCC) was organized in 1911 to write workers' compensation protection in Iowa. Today, operating under the trade name EMC Insurance Companies, the company provides property and casualty insurance products and services throughout the United States and writes reinsurance contracts worldwide. EMCC and one or

more of its subsidiary companies is licensed in all 50 states and the District of Columbia. For more information, visit [www.emcins.com](http://www.emcins.com) and [www.CountonEMC.com](http://www.CountonEMC.com).

### **About CGI**

Founded in 1976, CGI is among the largest independent IT and business consulting services firm in the world. With 73,000 professionals across the globe, CGI delivers an end-to-end portfolio of capabilities, from IT and business consulting to systems integration, outsourcing services and intellectual property solutions. CGI works with clients through a local relationship model complemented by a global delivery network that helps clients digitally transform their organizations and accelerate results. With annual revenue of C\$10.8 billion, CGI shares are listed on the TSX (GIB.A) and the NYSE (GIB). Learn more at [www.cgi.com](http://www.cgi.com).

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