

EMC'S LOSS CONTROL SERVICES BENEFIT YOUR AGENCY

You know EMC has the coverage your clients need to recover from a loss.

But did you know EMC can help your clients prevent many losses from occurring in the first place? Whether it's making operational changes to reduce injuries, implementing new work policies or coordinating targeted safety courses, our loss control experts and online resources provide services for your clients that can ultimately benefit you.



Why Loss Control?

By encouraging your customers to use our free loss control services, you can help retain clients, decrease your agency's loss ratio and increase your profit share potential. You may also be able to target new types of clients, further increasing your revenue.



Retain Clients

With the help of EMC's loss control experts, your clients can save money on operational costs and improve safety. And when your clients are happy, they are more likely to keep their business with you and EMC.



Improve Loss Ratios

Using EMC's loss control services can help your clients improve their loss ratios, which improves yours, too. This can have a direct impact on your bottom line.



Increase Revenue

Maximize your profit share potential by showing your clients the value of insuring their business with EMC. When you talk to prospective clients, be sure to promote EMC's loss control services.

EMC puts an emphasis on safety, investing more in loss control services and resources than many of our competitors. We have the expertise and services your clients need, which means you can *Count on EMC*® to help your policyholders turn loss control into cost control.



EMC PROGRAMS CAN HELP YOUR CLIENTS

- Reduce overexertion injuries
- Prevent slips and falls
- Assess and control hazards
- Manage injuries
- Prevent vehicle accidents
- Evaluate reconstruction costs

Find out more at
www.emcins.com/losscontrol

Contact Us

Contact your local EMC marketing representative, underwriter or loss control representative for more information.

EMC Insurance Companies
717 Mulberry Street
Des Moines, IA 50309
800-447-2295 • 515-280-2511

www.emcins.com

