

## ***NEWS RELEASE***

### **For Immediate Release**

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#### **EMC Insurance Companies Receives Two Technology Awards**

DES MOINES, IOWA (Nov. 10, 2009) — EMC Insurance Companies received the 2009 Interface Partner Award and the 2009 Real Time Breakthrough Award at the Applied Systems Client Network (ASCnet) Technology, Education and Networking Conference in Kansas City, Mo, in October.

The Interface Partner Award was given to EMC in recognition of the company's leadership, innovations and commitment to providing insurance agents with download, real-time inquiry and real-time rating.

"The continued commitment of EMC and other forward-thinking carriers keeps our industry advancing," said Doug Johnston, vice president, Partner Relations & Product Innovations at Applied Systems. "We recognize the company's dedication to interface partnerships with its agencies, and for overall benefit to the industry."

Applied Systems presented EMC with the Real Time Breakthrough Award, citing the company's use of technology to step outside the status quo, while going above and beyond in providing ASCnet members with improved workflows.

"EMC strives to provide quality real time and download offerings to our agents with a strong focus on promoting the use of these services by our agents and their staffs," says Rick Gass, senior vice president of technology for EMC. "We are very pleased and honored to receive these two awards from our agency business partners in recognition of our continued efforts."

Many EMC agents use agency management system software from Applied Systems to assist with accounting, client management, quoting, marketing and other business operations.

#### **About EMC**

EMC Insurance Companies, with assets of approximately \$3 billion and more than 2,100 employees, is among the top 60 insurance organizations in the country based on net written premium. The parent company, Employers Mutual Casualty Company, and its affiliated companies are licensed in all 50 states and the District of Columbia and operate under the trade name EMC Insurance Companies. Organized in 1911, the company offers insurance protection for businesses, homes, autos and life. For more information, visit [emcinsurance.com](http://emcinsurance.com).

#### **About Applied Systems Client Network**

ASCnet, an international association representing more than 130,000 insurance professionals, promotes successful technology and business practices through education and advocacy. For more information, visit [ascnet.org](http://ascnet.org).

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