



NEWS RELEASE

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'Sense'-able Risk Management for Schools

DES MOINES, Iowa (Nov. 3, 2016)—EMC, in partnership with Hartford Steam Boiler, is starting a six-month pilot program that uses a monitoring system to help schools manage risks using real-time data. The system features remote-operated sensors that monitor doors, temperature, humidity, vibration and water. These sensors are strategically placed in vulnerable areas within a school building and, if triggered, send alerts by text message, email or phone call. The system also includes an “assistance requested” button.

“If a school receives a humidity alert, for example, we can catch and fix it before mold develops and becomes a problem,” says Bryon Snethen, EMC vice president of risk improvement. “We can bring policyholders real solutions based on information from these sensors. That’s huge, and it’s something none of our competitors are doing for schools.”

“If we can help policyholders avoid losses with real-time data and alerts before they occur, it makes schools safer and healthier and sets in place the building blocks to maintain a lifelong partnership,” says Scott Jean, EMC executive vice president of finance and analytics. “Real-time loss control is an industry game changer that further increases our loss control competitive advantage.”

The monitoring system is a customizable loss control tool with quick installation, a reliable data system and easy-to-use software. “The whole system is noninvasive and simple to use,” says Kent Candee, EMC environmental health services manager.

These sensors can help schools prevent losses such as:

- Vandalism and theft (doors)
- Mold (temperature and humidity)
- Heating, ventilation and air conditioning failure (vibration)
- Flooding (water)

The sensors not only help prevent losses, they also help make equipment more efficient. If a school realizes their cafeteria refrigerator temperature is too cold after reviewing sensor data, they can raise the temperature and save the school money.

“The use of remote monitoring sensors and Internet of Things technologies will revolutionize risk management,” said Greg Barats, president and chief executive officer of Hartford Steam Boiler.

“Equipping EMC policyholders with real-time risk intelligence puts them in the driver’s seat to prevent losses and reduce energy costs.”

About EMC Insurance Companies

EMC Insurance Companies is among the top 50 insurance organizations in the country based on net written premium, with more than 2,100 employees. The company was organized in 1911 to write workers’ compensation protection in Iowa. Today, EMC provides property and casualty insurance products and services throughout the United States and writes reinsurance contracts worldwide. Operating under the trade name EMC Insurance Companies, Employers Mutual Casualty Company and one or more of its affiliated companies is licensed in all 50 states and the District of Columbia. For more information, visit www.emcins.com and www.CountonEMC.com.

About Hartford Steam Boiler

Hartford Steam Boiler (HSB), a member of Munich Re’s Risk Solutions family since 2009, is a leading specialty insurer providing equipment breakdown, other specialty coverages, inspection services and engineering-based risk management that set the standard for excellence worldwide. HSB focuses on clients and partners with them to craft inventive insurance and service solutions to cover existing and emerging risks posed by technological change. Today, as throughout the company’s 150 year history, HSB’s mission is to use engineering knowledge and insights to help clients prevent loss, advance sustainable use of energy resources and build deeper relationships that benefit business, industry, public institutions and consumers. HSB holds A.M. Best Company’s highest financial rating, A++ (Superior). For more information, visit www.hsb.com and connect on LinkedIn, Twitter and Facebook.

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